

# Research Process

## RSM 321 (Lecture 2)

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# Lecture Outline

- ❖ Empirical and regulative cycle of research
- ❖ How can we know what there is to know (ontology and epistemology)



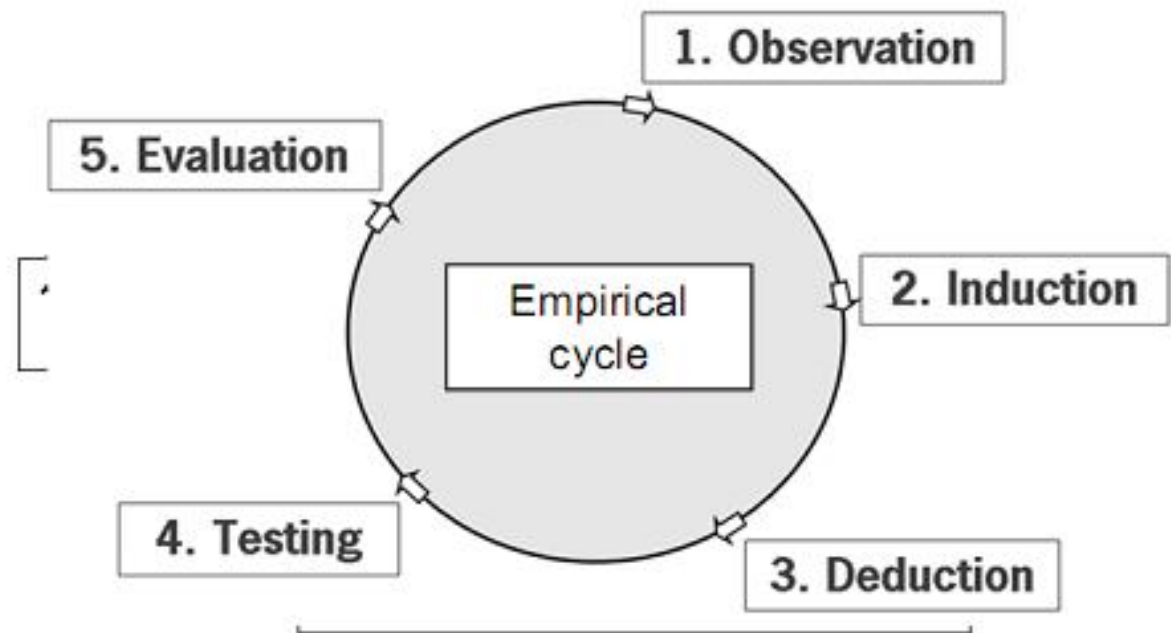
# Theory oriented/fundamental research



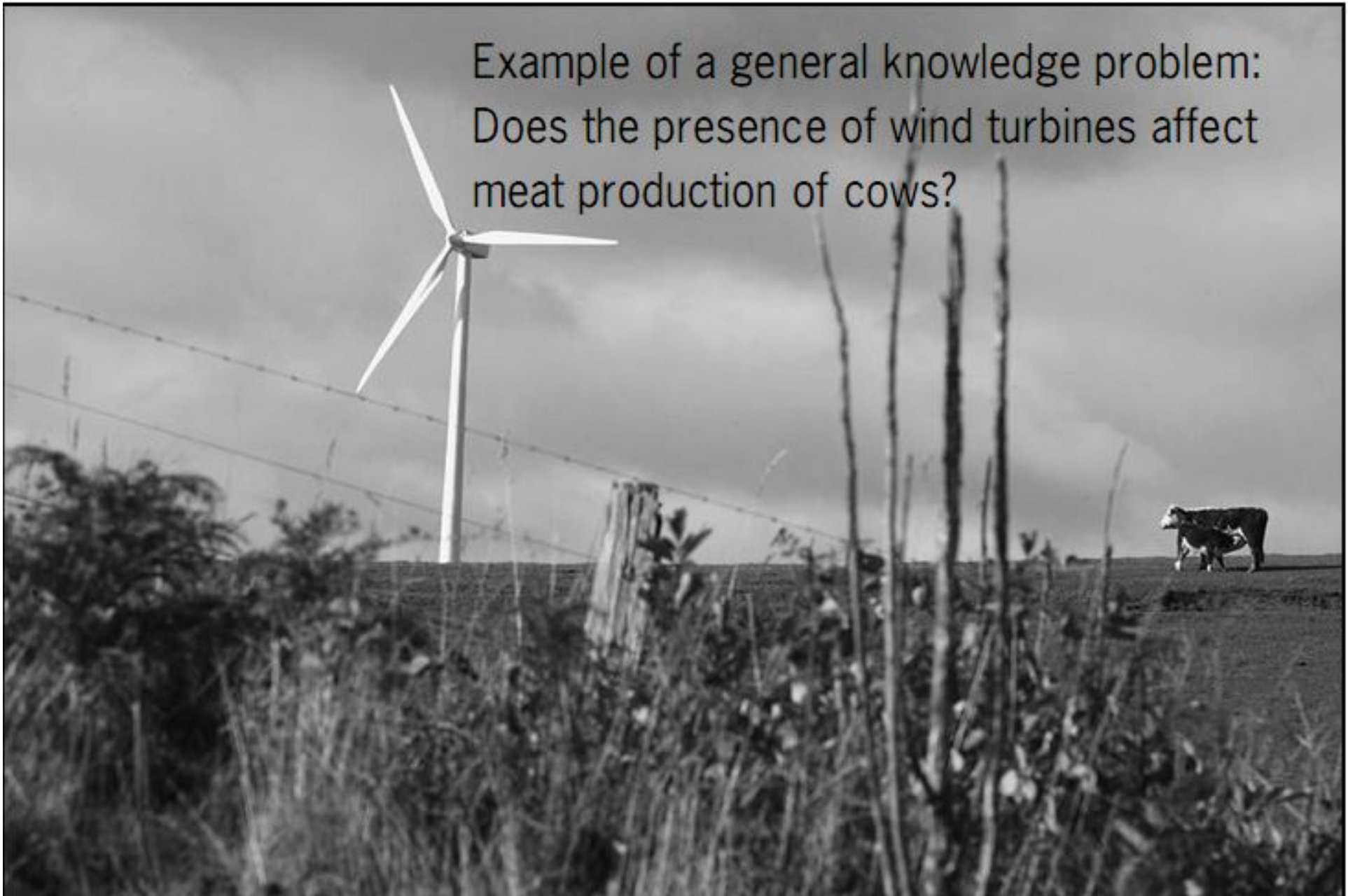
Goal: Generation and verification of theories  
Start: Knowledge problem

Phases:

- Theory generation
  - observation
  - induction
- Theory verification
  - deduction
  - testing of rule
  - evaluation



Example of a general knowledge problem:  
Does the presence of wind turbines affect  
meat production of cows?



Example of a general knowledge problem:  
Does the presence of wind turbines affect  
meat production of cows?





# Example of theory verification



## 1. Observation:

- Cows grow slower due to the presence of wind turbines.
- Literature review: Anything known about effects of presence of wind turbines on livestock or humans?

## 2. Induction:

- Hypothesis 1: The cause is the recurring shadows of the wind turbines.
- Hypothesis 2: The cause is the noise of the wind turbines.
- [Alternative: the cause is the combination of the recurring shadows and the noise of the wind turbines.]



# Example of theory verification



## 3. Deduction:

- If hypothesis 1 is true, cows in meadows with recurring shadows of wind turbines are less productive than cows in meadows without these shadows - the noise being equal in both meadows.
- If hypothesis 2 is true, cows in meadows with noise producing wind turbines grow slower than cows in meadows with noiseless wind mobiles.

## 4. Testing:

- Experimental research, survey of farmers

## 5. Evaluation of the results



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# Practice oriented (applied) research

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Goal: Developing and trying out solutions

Start: Practical problem

## Steps in problem solution

*Phases:*

- Problem identification
- Diagnosis
- Design
- Monitoring
- Evaluation

*Type of research:*

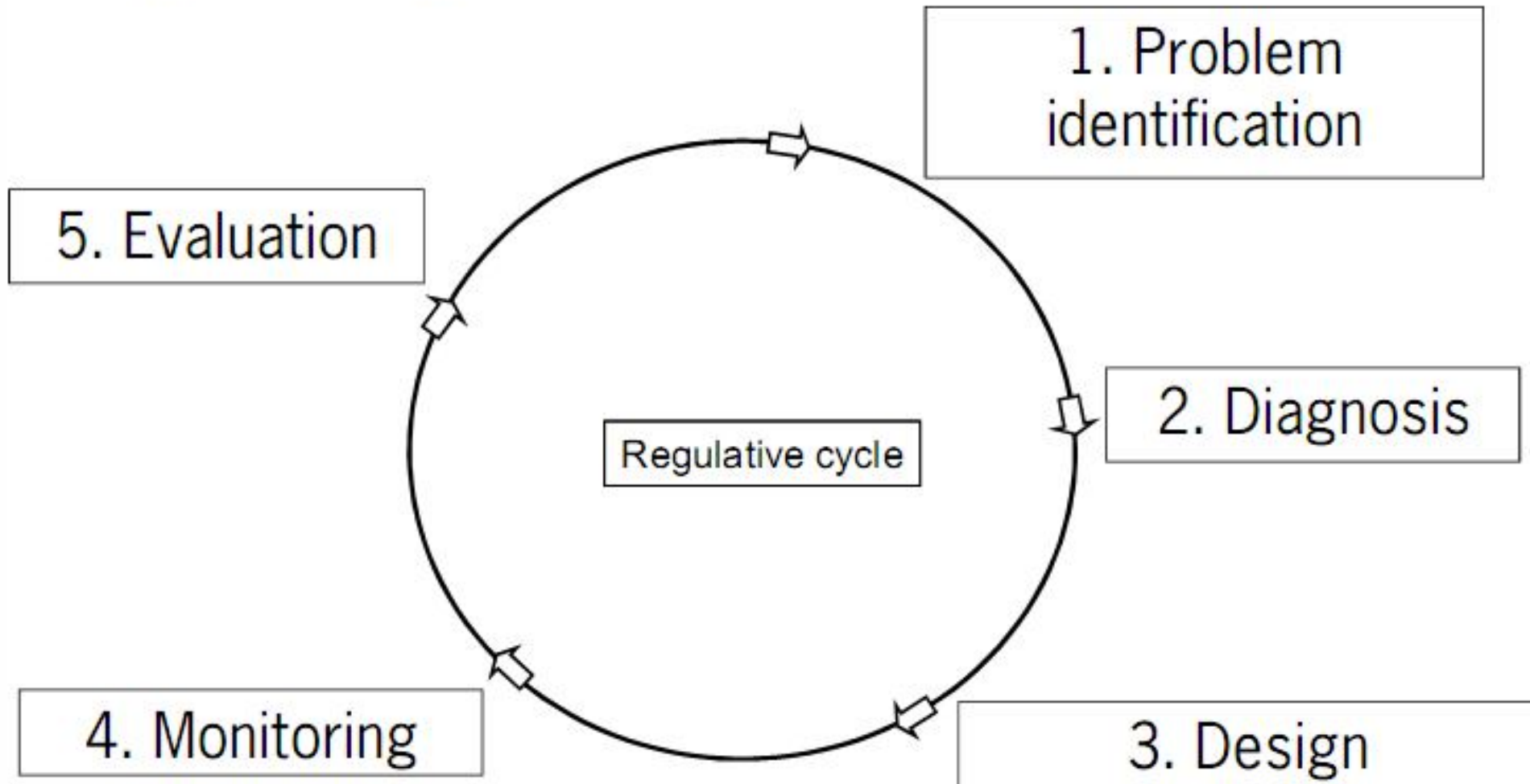
needs assessment  
diagnostic research  
plan selection, optimization, feasibility check  
implementation check  
assessment of target fulfillment







# Regulative cycle



# Regulative cycle



## 1. Problem finding:

### ■ What is the problem?

- Profit loss for farmers, because cows grow slower

## 2. Diagnosis:

### ■ What is the cause?

- The presence of wind turbines?
- Recurring shadows, noise, or something else?

*Note that in this phase of the regulative cycle, you can use the empirical cycle!*



# Regulative cycle



## 3. Design

- Plan selection:

- Plan 1. Blindfold the cows

- Plan 2. Wind turbines only working during nights

- Optimization (minimize cost, maximize benefit):

- Plan 1. Optimal blindfolding materials

- Plan 2. Optimal hours for shutting down turbines

- Feasibility check:

- Plan 1. Are farmers willing to blindfold their cows

- Plan 2. Will electric companies accept the implied losses



# Regulative cycle



## 4. Monitoring

- Are the cows effectively blindfolded?
- Are the wind mills shut off in daylight?

## 5. Evaluation:

- Are the cows as meaty as they were before?
- Has the profit loss for farmers been tackled?

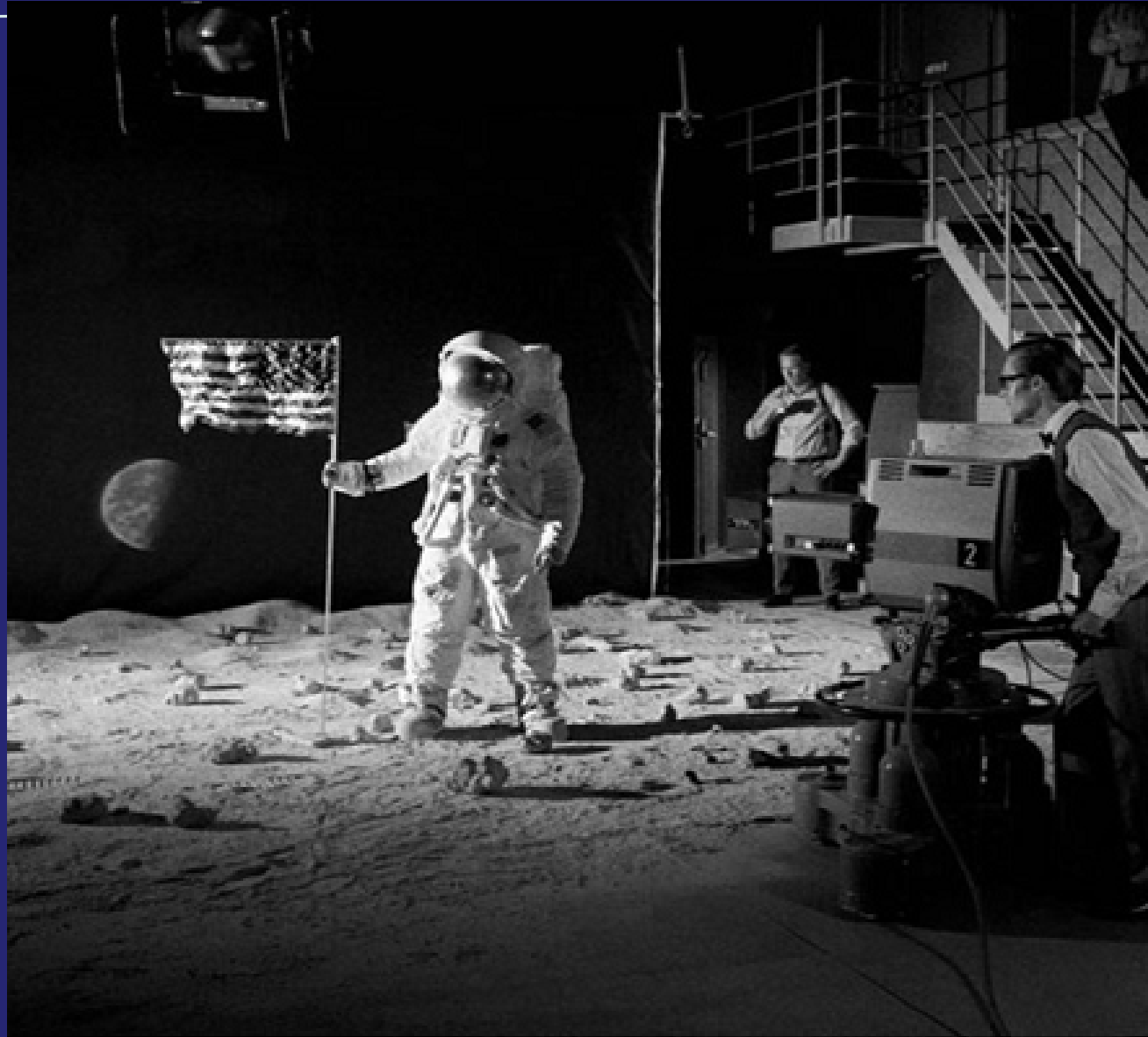




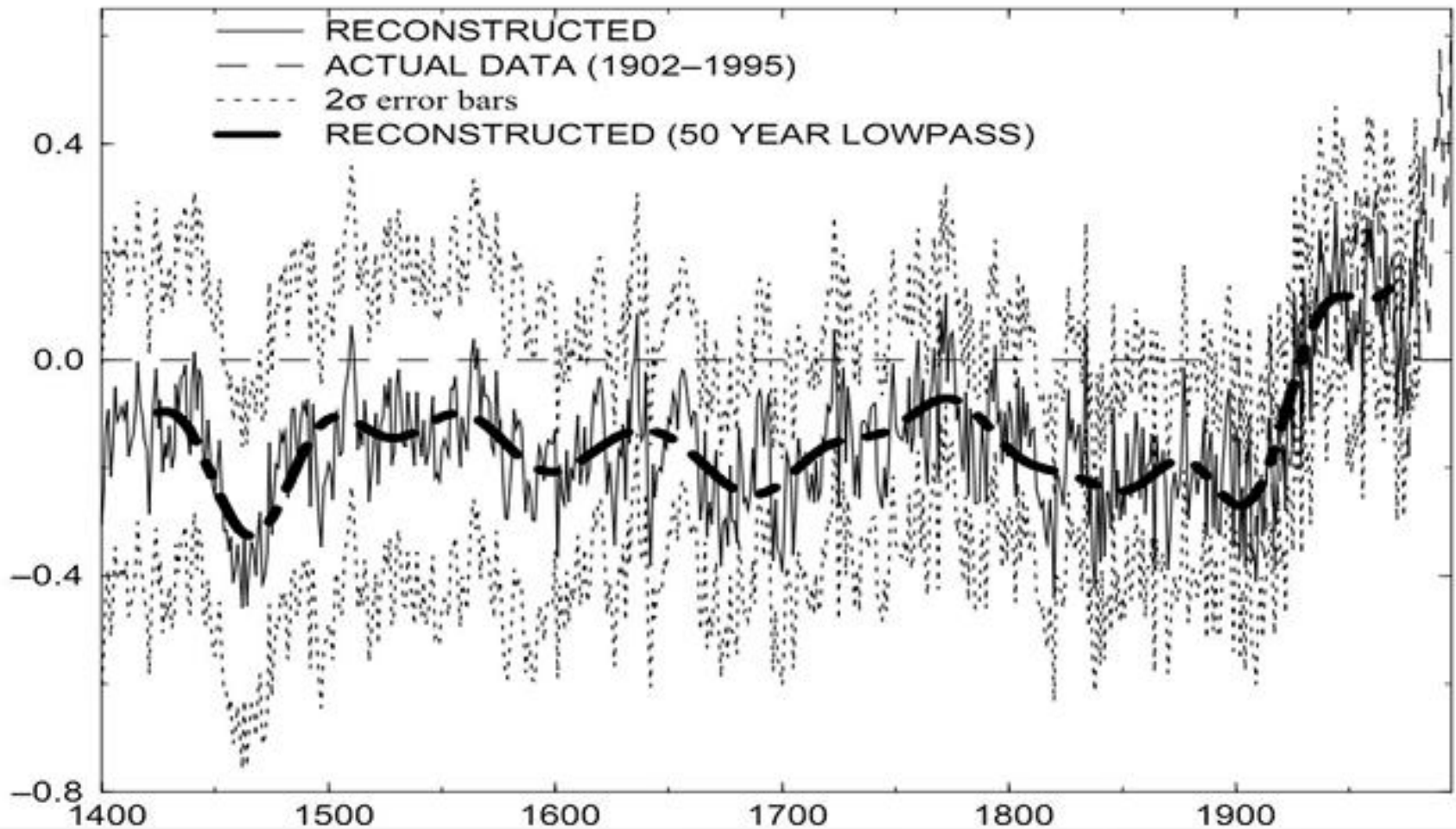
Why do certain sets of hypotheses gain wide acceptance while others are branded hoaxes?



# Moon landing



# Global warming



# What is reality?



## **Ontology (what exists?)**

- Objectivism (facts have an independent existence)
- Constructionism (facts are constructed and subject to change)

Copernicus

Darwin

Tectonics

(<http://www.youtube.com/watch?v=oJfBSc6e7QQ>)

Climategate

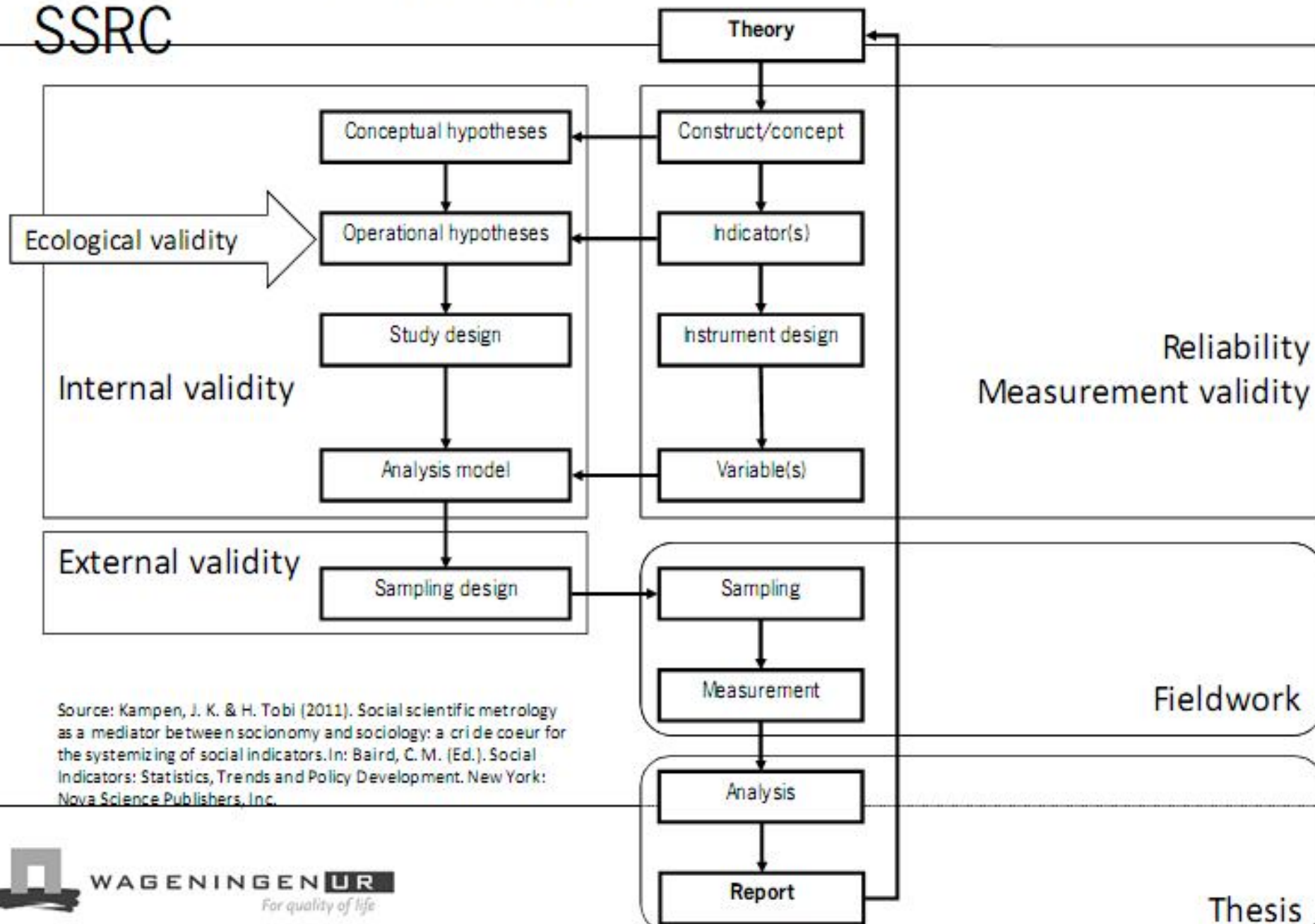
(<http://video.google.com/videoplay?docid=-5576670191369613647#>)





# Social scientific research cycle

## SSRC



Source: Kampen, J. K. & H. Tobi (2011). Social scientific metrology as a mediator between sociology and sociology: a cri de coeur for the systemizing of social indicators. In: Baird, C. M. (Ed.). Social Indicators: Statistics, Trends and Policy Development. New York: Nova Science Publishers, Inc.



# Thank YOU



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## Questions??