### **Hypotheses and Causality**

RSM 321 (Lecture 8)

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## Outline

- Hypotheses
- Causality

## Hypotheses

- ☐ Research usually starts from hypotheses, e.g.,
  - A higher level of CO2 in the air increases the probability of a rise in temperature (global warming)
  - A higher level of education increases the probability of adoption of 'Improved Fallow Technique' more for organic than for industrial farmers
- ☐ Hypotheses state expectations about reality

**Definition**: 'A hypothesis is a conjectural statement of the relationship between two or more variables' (Karlinger, 1986)



## Examples

Research question:	Hypothesis:
What is the effect of the degree of acidity of the soil on the sustainability of the ecosystem?	
Does receiving information about global warming make people reduce their car use?	



## Functions of Hypotheses

□ It provides a study with focus, and tells what specific aspects of a research problem to investigate
□ It tells what data to collect and what not to collect
□ It enhances objectivity in a study
□ It may enable you to add to the formulation of theory and it enables researcher to conclude specifically what is true or what is false.

## Characteristic of a Hypothesis

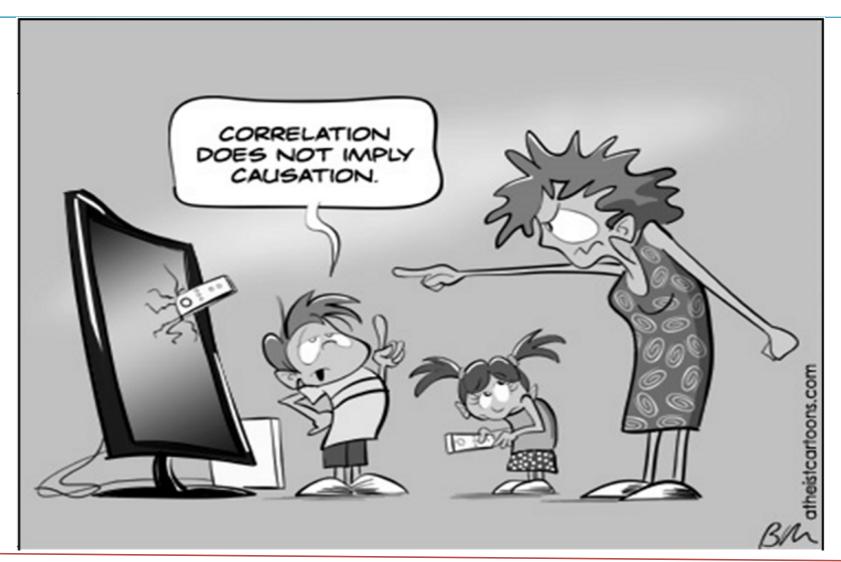
- □ A hypothesis should be simple, specific and conceptually clear
   □ A hypothesis should be capable of verification
   □ A hypothesis should be related to the existing body of knowledge
- ☐ A hypothesis should be operationalisable

#### Types of hypotheses

- □ Non-relational hypothesis: states the existence/level/condition
   •A is (B). (e.g., Soil salinity in Dumki is 1500 ppm)
- ☐ Correlational hypothesis: states a relation between variables
  - •There is a relationship between A & B. (e.g., Soil salinity is related to plant growth)
- ☐ Developmental hypothesis: states a development of one or more variables in time
  - A changes with time. (e.g., Soil salinity in Dumki is increasing)
- ☐ Causal hypothesis: states a causal relation between variables
  - X causes Y. (e.g., Soil salinity affects plant growth)

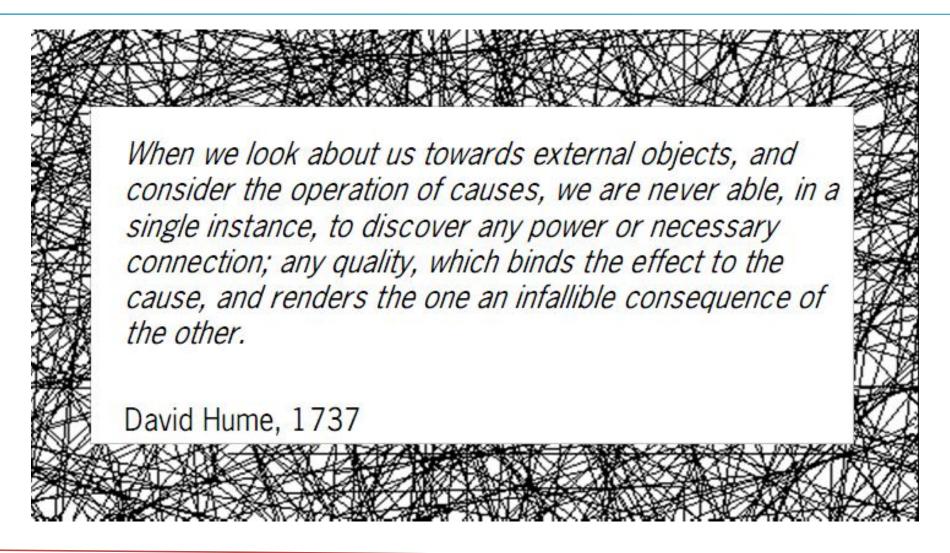
### Types of hypotheses (Cont'd)

- ☐ Correlational and causal hypotheses can be further refined into...
  - Directional hypothesis: States the direction
    - •As A increases/decreases, B increases/decreases. (e.g., As soil salinity increases, plants grow slower)
  - Non-directional hypothesis: Does not state the direction
    - •As A changes, B changes. (e.g., Soil salinity is related to plant growth)

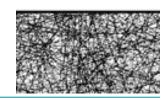




## Causal hypotheses



# Causal hypotheses

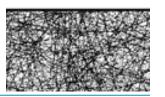


### Causal relationships

- Independent variable (the cause) = X
   (also known as treatment variable, experimental variable, predictor variable, change variable)
- Dependent variable (the effect) = Y
   (also known as *outcome* variable or *criterion* variable)
- Simple causal model



### Example of a causal research question



RQ: Do small particles in the air cause asthma in children?

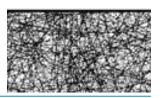
- What is the independent variable?
- What is the dependent variable?

Small particles
in the air

Asthma (in children)

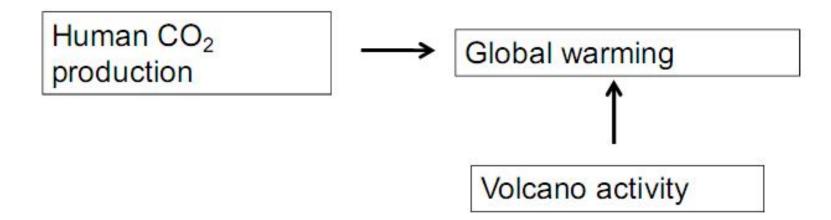
Genetic factors

### Example of a causal research question

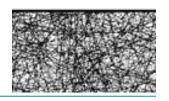


RQ: What is the effect of human CO2 production on global warming?

- What is the independent variable?
- What is the dependent variable?



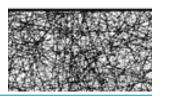
#### Conditions for causality



- 1) Association (X and Y are related)
- 2) Time order (X precedes Y)
- 3) Rationale (plausible theory for the causal connection)
- Non-spurious relation (elimination of competing explanations or plausible rival hypotheses)

Condition 4 (non-spurious relation) is the most difficult to meet!

### Example of a causal research question



RQ: Does reading 'nutrition facts' on McDonalds' menu items make people reduce their calorie intake during next visits to McDonalds?

- What is the independent variable?
- What is the dependent variable?
- What are the research units?

Reading 'nutrition facts' -> Calorie intake

Research units: people (visitors of McDonalds)



# Thank YOU





Questions??